## FIRM OVERVIEW

# PRITZKER

### ABOUT PRITZKER PRIVATE CAPITAL

Pritzker Private Capital is a leader in family direct investing. We seek to partner with with highquality, North American-based businesses in the manufactured products and services sectors. We are differentiated by our capital base of families and long-term oriented investors, which allows for flexible structures, "right duration" investment horizons, and efficient decision making. As our largest investor, our team is well-aligned with all stakeholders.



Given our legacy as business builders, we have a deeply rooted understanding and appreciation for building businesses the "right way", and believe we are an ideal partner for family- and entrepreneur-owned companies. We bring an experienced and cohesive team, significant resources, and a long-standing commitment to our core values of honesty, integrity, and loyalty.

### INVESTMENT CRITERIA

We provide speed and certainty to sellers and management teams who value a supportive capital partner with a long-term perspective. We seek to invest in companies that meet the following criteria:

### **OWNERSHIP**

• Preference for family- or entrepreneurowned businesses, or companies with significant management ownership

### SECTORS

- Manufactured Products
- Services

### **INVESTMENT SIZE**

- Enterprise value: \$200M \$2B+\*
- Equity investment: \$100M \$750M+\*

### STRUCTURE

• Control or substantial minority investments

\*Includes co-invest resources.

### OFFICES

110 North Wacker Drive Suite 4400 Chicago, IL 60606 11150 Santa Monica Boulevard Suite 1510 Los Angeles, CA 90025

COMPANY CHARACTERISTICS

Defensible market position

Family and founder liquidity

Favorable growth trends

TRANSACTION TYPES

Corporate divestitures

Industry consolidations

in North America

**GEOGRAPHY** 

Strong and committed management team

· Value-added products and / or services

Management-led buyouts / acquisitions

Headquartered or significant operations

### SENIOR TEAM

**Tony Pritzker** Co-Founder, Chairman & Chief Executive Officer

*Michael Nelson* Managing Partner & Head of Investing

> **David Gau** President & Head of Operations

Chris Trick Investment Partner - Manufactured Products

**Thomas Chadwick** Investment Partner - Manufactured Products

**Chris Brickman** Operating Partner - Manufactured Products

**Dwight Gibson** Operating Partner - Manufactured Products

**Kaitlyn Desai** Principal - Manufactured Products

**Phil Iler** Principal - Manufactured Products

> **Eric Kieras** Investment Partner - Services

Anthony Cardona Investment Partner - Services

> **Ben Barry** Principal - Services

*Mike Manno* Principal - Services

Carter Cast Operating Partner - Commercial

**Brad West** Partner - Chief Operating Officer, General Counsel & Chief Compliance Officer

> *Stephanie Paine* Partner - Chief Financial Officer

**Rebecca Converse** Partner - Head of Global Strategic Partnerships

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# FAMILY OF COMPANIES

# PRITZKER



**Aurorium** manufactures specialty materials for healthcare, personal & home care, mobility, infrastructure, and paper & packaging end markets. *aurorium.com* 



**Bardstown Bourbon Company** distills / bottles Kentucky bourbon and rye whiskey for premium brand customers and its own brands (Bardstown Bourbon Company & Green River). *bardstownbourbon.com* 



**C.H. Guenther & Son** produces grain-based products such as breads, biscuits, cookies, mixes, and spices for foodservice, quick serve restaurant, club, and retail customers. *chg.com* 



**EDP** is a multi-regional, route-based provider of propane and light fuels servicing residential, commercial, and industrial customers. *edplp.net* 



HeartLand is a multi-regional provider of landscaping services to commercial end markets. heartlandcompany.com



• **Highline Warren** is a vertically integrated distributor of consumable and maintenance products for the automotive aftermarket in North America. *highlinewarren.com* 



**Kenco Logistics** provides 3PL outsourced warehousing and distribution, omnichannel fulfillment, asset-light transportation, and material handling services. *kencogroup.com* 



Lawley is an independent retail property & casualty insurance and employee benefits brokerage firm. *lawleyinsurance.com* 



**Monogram Foods** manufactures protein products, snacks, and appetizers for the retail, foodservice, and comanufacturing channels. *monogramfoods.com* 



**NAI Group** engineers and manufactures interconnect solutions and cable assemblies for critical industrial technology, medical, and telecom applications. *nai-group.com* 



**PathGroup** is one of the largest providers of anatomic, clinical and molecular pathology services across sub-specialties to hospitals and physicians. *pathgroup.com* 



**Plaskolite** manufacturers thermoplastic sheet products and coatings sold into lighting, transportation, signage, and other end markets. *plaskolite.com* 



**PLZ** develops, manufactures, and distributes over 2,500 specialty aerosol and liquid products to a diverse set of end markets including personal care, automotive, household, and industrial. *plzcorp.com* 



**ProAmpac** designs and manufactures custom, sustainable flexible packaging solutions for diverse set of end markets and products. *proampac.com* 



**Sugar Foods** provides food and beverage toppings and add-ins to foodservice broadline, foodservice chain and retail customers. *sugarfoods.com* 



**Technimark** designs and manufactures custom rigid packaging and components for healthcare, consumer-packaged goods, and specialty industrial customers globally. *technimark.com* 



**Valicor** provides non-hazardous wastewater treatment services, leveraging centralized wastewater treatment facilities to process diverse wastewater streams. *valicor.com*